

## Gordon Allport Social Psychology

***With his 1954 book *The Nature of Prejudice*, American psychologist Gordon Allport displays the crucial skill of reasoning, producing and organizing an argument that was persuasive enough to have a major impact not only in universities, but also on government policy. The question that Allport tackled was an old one: why are people so disposed to prejudice against those from other groups? Earlier psychologists had suggested a number of reasons, especially in the case of racial prejudice. Some had suggested that racism was a learned behaviour, conditioned by negative experiences of other races; others that there was an objective rationale to negative racial stereotypes. Allport, however, reasoned that prejudice is essentially a by-product of the necessary mental shortcuts the human brain uses to process the vast amount of information it takes in. Because our brains want to use as little effort as possible, they regularly fall back on simple stereotypes - which easily generate prejudice. Gathering strong evidence for this hypothesis, he reasoned, clearly and persuasively, that our natural cognitive approach is the most significant factor in accounting for prejudice. Going further still, Allport also reasoned that, once this was better understood, social scientists would be able to influence policy-makers to curb discrimination by law.***

***For the first time in the history of social psychology, we have a handbook on the history of social psychology. In it, leading luminaries in the field present their take on how research in their own domains has unfolded, on the scientists whose impact shaped the research agendas in the different areas of social psychology, and on events, institutions and publications that were pivotal in determining the field's history. Social psychology's numerous subfields now boast a rich historical heritage of their own, which demands special attention. The Handbook recounts the intriguing and often surprising lessons that the tale of social psychology's remarkable ascendance has to offer. The historical diversity is the hallmark of the present handbook reflecting each of this field's domains unique evolution. Collectively, the contributions put a conceptual mirror to our field and weave the intricate tapestry of people, dynamics and events whose workings combined to produce what the vibrant discipline of social psychology is today. They allow the contemporary student, scholar and instructor to explore the historical development of this important field, provide insight into its enduring aims and allow them to transcend the vicissitudes of the zeitgeist and fads of the moment. The Handbook of the History of Social Psychology provides an essential resource for any social psychologist's collection.***

***This pioneering behavioral study provided the basis for much of later radio research. It dealt first with the "mental setting", or the structure of the radio***

*industry. The second part gave a detailed analysis of the role of different voices on the air and how listeners perceived what they heard. "Practical Interpretations" took the first two parts and applied them specifically to program preparation, programming in general, advertising effectiveness, and educational programming. Much of the material was presented in 45 tables.*

*On the Nature of Prejudice commemorates the fiftieth anniversary of the publication of Gordon Allport's classic work on prejudice and discrimination by examining the current state of knowledge in the field. A distinguished collection of international scholars considers Allport's impact on the field, reviews recent developments, and identifies promising directions for future investigation. Organized around Allport's central themes, this book provides a state-of-the-art, comprehensive view of where the field has been, where it is now, and where it is going.*

*In a tough opening statement, M. Brewster Smith outlines his own life course and contrasts it with the agenda of social psychology in the present professional moment. "Today's journals, textbooks, and conferences represent a vigorous but narrow scientific specialty in psychology, the practitioners of which are more closely focused on agendas that are primarily and often only intelligible within the subdiscipline than was the case when I formed my identity as a psychologist." In contrast, Smith sees himself, and has long been seen by others, as a social psychologist in the tradition of Gordon Allport, Gardner and Lois Murphy, Kurt Lewin, and Muzafer Sherif. Smith's unique ability has been to contribute to the emergence of personality as a differentiated academic field and at the same time maintain strong interdisciplinary ties to a variety of fields ranging from sociology to philosophy. In recent years, such concerns have made the author a central figure in the development of Humanistic Psychology as a part of the American Psychological Association. Because of these wide ranging concerns, the major statements of Brewster Smith have appeared in diverse places. Here, brought into a unified and uniform frame of reference, one has his work on values and selfhood, humanistic psychology and the social sciences, and humanism and social issues brought together for the first time. The picture is of a major thinker who is at home in the details of psychology and in the broad areas of public interest and social policy. Brewster Smith discusses major issues in terms of the political processes involved in the public interest. These range from the issue of advocacy within social research to conceptualizing anew familiar issues within psychology. For the generalist interested in the broader meanings of social psychology to the specialist aiming to recapture the big issues with which the field was once identified, this is a must volume.*

*Examines the life and career of Gordon Allport and his work on personality.*

[Their Classification and Measurement](#)

[Gordon Allport, the Man and His Ideas](#)

[Personality Traits](#)

[The Psychology of Radio](#)

[Gordon Allport and the Science of Selfhood](#)

[Values, Self and Society](#)

[Perspective and Method](#)

[Theory and method / by Gordon W. Allport \[et autres\].. Vol. 1](#)

[Symbolic Interactionism](#)

[The Nature of Prejudice](#)

The articles concern the understanding, prediction, and control of attitudes; the functional autonomy of motives; a psychological interpretation of personality; motivation in personality, etc.

From aggression to altruism, prejudice to persuasion, Essential Social Psychology 4e introduces students to the classic studies, the controversial debates and innovative research that define social psychology today. It gives students what they need to know about the key areas of social psychology whilst also demonstrating its relevance to current, real world events. New to this edition: Coverage of social neuroscience Inclusion of evolutionary psychology ' Back to the Real World ' boxes which situate academic findings in the real life context of the world around you Online there are resources for students which create a complete learning experience to help students build confidence and apply their knowledge successfully in assignments and exams. You'll also find teaching materials to help every week which can be easily incorporated into your VLE.

Assembling original papers by the field's foremost investigators, this history demonstrates the continuity and progress made across five decades of personality psychology research. In addition to providing a historical perspective for the discipline, the work aims to inspire a more coherent agenda for future research.

From aggression to altruism, prejudice to persuasion, Essential Social Psychology 3e introduces students to the discoveries and debates that define social psychology today. It covers both classic and cutting edge research studies and provides plenty of real life examples and illustrations to help students to develop a good understanding of the subject whilst building the confidence to apply this knowledge successfully in assignments and exams. An extensive range of learning aids including a glossary, summary sections and memory maps – combined with an array of features on the student section of the companion website – will help reinforce this learning and check retention at specific milestones throughout the course. New to the third edition: A new full-colour design Two brand new chapters on Applied Social Psychology and Social Psychological Methods Coverage of some developing research perspectives including social neuroscience and evolutionary psychology New ' Back to the Real World ' textboxes which situate academic findings in the context of the world around you An enhanced SAGE edge™ companion website (study.sagepub.com/crispandturner3e) with a suite of features to enhance your learning experience.

This is a collection of articles dealing with the point of view of symbolic interactionism and with the topic of methodology in the discipline of sociology. It is written by the leading figure in the school of symbolic interactionism, and presents what might be regarded as the most authoritative statement of its point of view, outlining its fundamental premises and sketching their implications for sociological study. Blumer states that symbolic interactionism rests on three premises: that human beings act toward things on the basis of the meanings of things

have for them; that the meaning of such things derives from the social interaction one has with one's fellows; and that these meanings are handled in, and modified through, an interpretive process.

This book offers an accessible and broadly conceived introduction to social psychology. Written in a lucid and lively style, it assumes no prior knowledge of the field, and is the ideal textbook to get students thinking about the subject. The volume covers the main issues of social psychology - as well as many classic studies - such as self and personality, interpersonal relations, language and communication, altruism and aggression, group processes, attitudes, and intergroup relations. What sets this book apart is its coverage of less orthodox topics which are often neglected in introductions of this kind. These areas include emotions, social and moral development, social representations, health and illness, employment and unemployment, and the implications of these fields for social policy. The result is an unusually rich and wide-ranging presentation of social psychology, drawing together a deliberately varied range of methodology and theory. The currently dominant cognitive and psychological approach to social psychology receives systematic consideration in a number of chapters, but its focus on individuals and face-to-face interaction is continually related to broader social concerns and contexts. This is achieved through the use of cross-cultural and historical comparisons, together with an awareness of the contributions that can be made by related social sciences. The authors aim to show that social psychology illuminates the whole of social life, including everyday issues faced by all of us. Please visit the accompanying website at: <http://www.polity.co.uk/socialpsychology>

[25th Anniversary Edition](#)

[The Nature Of Prejudice](#)

[Inventing Personality](#)

[The Wiley Encyclopedia of Personality and Individual Differences, Personality Processes and Individuals Differences](#)

[Social Psychology](#)

[Letters from Jenny](#)

[Fifty Years of Personality Psychology](#)

[Handbook of Social Psychology](#)

[The Nature of Personality: Selected Papers](#)

[Contextual Social Psychology](#)

*Religion in Personality Theory makes clear the link between theory and research and personality and religion. Presently, most personality texts have a limited discussion of religion and reference few theorists other than Freud and Maslow in relation to the subject. This book reviews the theory and the empirical literature on the writings of 14 theorists. Every chapter concludes with a summation of the current research on the theorist's proposals. Reviews: "Frederick Walborn has written an excellent text that explores the degree to which classical personality theorists were personally influenced by and focused upon religion in developing their personality theories. Each theorist is presented in sufficient detail so that their personal views of religion are seen to influence the theories they developed. In addition, the current status of the empirical evidence in the psychology of religion is explored in the context of the theorist and theory to which the data is most relevant. Current and up to date, this text is appropriate for either a course in Personality or as an introduction to the Psychology of Religion. The author's own comprehensive theory of religion and spirituality creatively integrates the positive contributions of the classical personality theorist to the contemporary psychology of religion." -Ralph W. Hood Jr., Professor of Psychology, University of Tennessee at Chattanooga "In*

*this interesting and accessible book, Frederick Walborn thoughtfully probes the place of religion and spirituality in the writings of a broad range of classical psychological thinkers and offers an insightful critique of current empirical research on the complex relation of religion and spirituality to individual well-being."*

*-Michele Dillon, Ph.D., Professor and Chair, Department of Sociology, University of New Hampshire, Durham, New Hampshire Identifies what major personality theorists say about religion Investigates whether evidence supports or refutes predictions made by different theories Concludes with a comprehensive integrative theory on religion and spirituality*

*This is a collection of documents long famous among psychologists: the letters of a mature woman written to two remote friends over twelve years, mostly about her estranged son.*

*This collection of 20 original chapters by leading researchers examines the cognitive unconscious from social, cognitive, and neuroscientific viewpoints, presenting some of the most important developments at the heart of this new picture of the unconscious.*

*First published in 1982. Routledge is an imprint of Taylor & Francis, an informa company.*

*This concise student edition of The Cambridge Handbook of the Psychology of Prejudice includes new pedagogical features and instructor resources.*

*This compelling book offers insight into the advantages of contextual social psychology, applying these analyses to critical topics such as prejudice, far-right voting patterns, relative deprivation, and intergroup contact.*

[Fundamentals of Social Psychology](#)

[Recent developments and future directions](#)

[The Cambridge Handbook of the Psychology of Prejudice](#)

[A Theory of System Justification](#)

[The Psychology of Interpersonal Relations](#)

[Fifty Years after Allport](#)

[Intergroup Contact Theory](#)

[Introducing Social Psychology](#)

[Advances in Experimental Social Psychology](#)

[Handbook of the History of Social Psychology](#)

Electronic Inspection Copy available for instructors here Social psychology is an enormous discipline and it can be easy to get swamped in that enormity. But does that mean you need an enormous textbook, especially for your first course? Essential Social Psychology gives an accessible and thorough grounding in the key concepts, the fundamentals - the essentials of social psychology, while providing a lively introduction to the major theoretical debates, new approaches, and findings in the discipline. It tells the fascinating story of social psychology but also gets you through your exams. The second edition still has everything students need: short, lively chapters covering the classic and contemporary studies, plenty of illustrations, an extensive glossary and those memory maps to help you remember it all. But now, the textbook has been expanded to include even more essential elements. The authors have added two more chapters, the newest cutting edge research, and detailed the latest exciting and emerging

debates and controversies. Key features of the new edition include: - brand new chapters on Attribution and Intergroup Processes - alternative perspectives integrated into each chapter to reflect the fascinating range of approaches and encourage critical thinking. - extended chapters provide more detailed coverage of each topic - new and improved companion website, now with even more lecturer and student support. Visit the companion website at [www.sagepub.co.uk/crispandturner2](http://www.sagepub.co.uk/crispandturner2)

Volume 3, Personality Processes and Individuals Differences of The Wiley Encyclopedia of Personality and Individual Differences The Encyclopedia of Personality and Individual Differences (EPID) is organized into four volumes that look at the many likenesses and differences between individuals. Each of these four volumes focuses on a major content area in the study of personality psychology and individuals' differences. The first volume, Models and Theories, surveys the significant classic and contemporary viewpoints, perspectives, models, and theoretical approaches to the study of personality and individuals' differences (PID). The second volume on Measurement and Assessment examines key classic and modern methods and techniques of assessment in the study of PID. Volume III, titled Personality Processes and Individuals Differences, covers the important traditional and current dimensions, constructs, and traits in the study of PID. The final volume discusses three major categories: clinical contributions, applied research, and cross-cultural considerations, and touches on topics such as culture and identity, multicultural identities, cross-cultural examinations of trait structures and personality processes, and more. Each volume contains approximately 100 entries on personality and individual differences written by a diverse international panel of leading psychologists Covers significant classic and contemporary personality psychology models and theories, measurement and assessment techniques, personality processes and individuals differences, and research Provides a comprehensive and in-depth overview of the field of personality psychology The Encyclopedia of Personality and Individual Differences is an important resource for all psychology students and professionals engaging in the study and research of personality.

An assessment of basic psychological concepts based on the premise that an individual's character is developed in terms of his own uniqueness. Bibliogs

An abridgement of the author's Principles of Psychology. Cf. Pref.

Advances in Experimental Social Psychology continues to be one of the most sought after and most often cited series in this field. Containing contributions of major empirical and theoretical interest, this series represents the best and the brightest in new research, theory, and practice in social psychology. This serial is part of the Social Sciences package on ScienceDirect. Visit [info.sciencedirect.com](http://info.sciencedirect.com) for more information. Advances in Experimental Social Psychology is available online on ScienceDirect — full-text online of volume 32 onward. Elsevier book series on ScienceDirect gives multiple users throughout an institution simultaneous online access to an important complement to primary research. Digital delivery ensures users reliable, 24-hour access to the latest peer-reviewed content. The Elsevier book series are compiled and written by the most highly regarded authors in their fields and are selected from across the globe

using Elsevier's extensive researcher network. For more information about the Elsevier Book Series on ScienceDirect Program, please visit [info.sciencedirect.com/bookseries/](http://info.sciencedirect.com/bookseries/). One of the most sought after and most often cited series in this field Contains contributions of major empirical and theoretical interest Represents the best and the brightest in new research, theory, and practice in social psychology

"To all who love the God with a 1000 names and respect science" In the last quarter century, the academic field of Science and Theology (Religion) has attracted scholars from a wide variety of disciplines. The question is, which disciplines are attracted and what do these disciplines have to contribute to the debate? In order to answer this question, the encyclopedia maps the (self)-identified disciplines and religious traditions that participate or might come to participate in the Science and Religion debate. This is done by letting each representative of a discipline and tradition answer specific chosen questions. They also need to identify the discipline in relation to the Science and Religion debate. Understandably representatives of several disciplines and traditions answered in the negative to this question. Nevertheless, they can still be important for the debate; indeed, scholars and scientists who work in the field of Science and Theology (Religion) may need knowledge beyond their own specific discipline. Therefore the encyclopedia also includes what are called general entries. Such entries may explain specific theories, methods, and topics. The general aim is to provide a starting point for new lines of inquiry. It is an invitation for fresh perspectives on the possibilities for engagement between and across sciences (again which includes the social and human sciences) and religions and theology. This encyclopedia is a comprehensive reference work for scholars interested in the topic of 'Science and Religion.' It covers the widest spectrum possible of academic disciplines and religious traditions worldwide, with the intent of laying bare similarities and differences that naturally emerge within and across disciplines and religions today. The A-Z format throughout affords easy and user-friendly access to relevant information. Additionally, a systematic question-answer format across all Sciences and Religions entries affords efficient identification of specific points of agreement, conflict, and disinterest across and between sciences and religions. The extensive cross-referencing between key words, phrases, and technical language used in the entries facilitates easy searches. We trust that all of the entries have something of value for any interested reader. Anne L.C. Runehov and Lluís Oviedo

[Essential Social Psychology](#)

[Toward a Humanist Social Psychology](#)

[Pattern and Growth in Personality](#)

[Becoming](#)

[On the Nature of Prejudice](#)

[Social psychology : critical concepts in psychology](#)

[1: By Gordon W. Allport Og Fl. Andre : \(2\): By Allen H. Barton \(og Fl. Andre\)](#)

[Religion in Personality Theory](#)

[Encyclopedia of Sciences and Religions](#)

[Essentials of Social Psychology](#)

"This book is written specifically for the purpose of developing the problem-solving method of education in the field of social psychology. To this end the main attention has been given to the formulation of the "problems" which appear in connection with the themes of each chapter. Each of the problems has been tried out in the classroom and found to produce constructive thought on the part of students. These exercises are intended to set the student at work and to stimulate him to do his own thinking."--Preface. (PsycINFO Database Record (c) 2015 APA, all rights reserved).

A leading psychologist explains why nearly all of us—including many of those who are persecuted and powerless—so often defend the social systems that cause misery and injustice. Why do we so often defend the very social systems that are responsible for injustice and exploitation? In *A Theory of System Justification*, John Jost argues that we are motivated to defend the status quo because doing so serves fundamental psychological needs for certainty, security, and social acceptance. We want to feel good not only about ourselves and the groups to which we belong, but also about the overarching social structure in which we live, even when it hurts others and ourselves. Jost lays out the wide range of evidence for his groundbreaking theory and examines its implications for our communities and our democracy. Drawing on twenty-five years of research, he provides an accessible account of system justification theory and its insights. System justification helps to explain deep contradictions, including the feeling among some women that they don't deserve the same salaries as men and the tendency of some poor people to vote for policies that increase economic inequality. The theory illuminates the most pressing social and political issues of our time—why has it been so hard to combat anthropogenic climate change?—as well as some of the most intimate—why do some black children prefer white dolls to black ones and why do some people stay in bad relationships? Jost's theory has far-reaching implications, and he offers numerous insights that political activists and social justice advocates can use to promote change.

With profound insight into the complexities of the human experience, Harvard psychologist Gordon Allport organized a mass of research to produce a landmark study on the roots and nature of prejudice. First published in 1954, *The Nature of Prejudice* remains the standard work on discrimination. Allport's comprehensive and penetrating work examines all aspects of this age-old problem: its roots in individual and social psychology, its varieties of expression, its impact on the individuals and communities. He explores all kinds of prejudice—racial, religious, ethnic, economic and sexual—and offers suggestions for reducing the devastating effects of discrimination.

The classic psychological study of the roots of discrimination. First published in 1954, *The Nature of Prejudice* remains the standard work on discrimination. With profound insight into the complexities of the human experience, Harvard psychologist Gordon Allport organized a mass of research to produce a landmark study on the roots and nature of prejudice. Allport's comprehensive and penetrating work examines all aspects of this age-old problem: its roots in individual and social psychology, its varieties of expression, its impact on the individuals and communities. He explores all kinds of prejudice -- racial, religious, ethnic, economic and sexual -- and offers suggestions for reducing the devastating effects of discrimination. In this unabridged edition, a new introduction by Kenneth B. Clark of Columbia University and a new preface by Thomas Pettigrew of Harvard University update the social-psychological research in prejudice and attest to the enduring values of Allport's original theories and insights.

Intergroup contact theory has been one of the most influential theories in social psychology since it was first formulated by Gordon Allport in 1954. This volume highlights, via a critical lens, the most notable recent developments in the field, demonstrating its vitality and its capacity for reinvention and integration with a variety of seemingly distinct research areas. In the last two decades, the research focus has been on the variables that explain why contact improves intergroup attitudes and when the contact-prejudice relationship is stronger. Current research highlights that contact is not a panacea for prejudice, but it can represent a useful tool that can contribute to the improvement of intergroup relations. The book includes coverage of a number of previously under-researched fields, which extend the full potential of contact theory within the personality, acculturation and developmental domains. The

chapters also examine the methodological advances in the field and the applied implications. The book offers a rich picture of the state of the field and future directions for research that will be invaluable to students and scholars working in social psychology and related disciplines. It aims to provide fertile ground for the development of new, exciting and dynamic research ideas in intergroup relations.

[The New Unconscious](#)

[Psychology](#)

[Reanalyzing Prejudice, Voting, and Intergroup Contact](#)

[A Handbook of Social Psychology](#)

[Basic Considerations for a Psychology of Personality](#)

[Concise Student Edition](#)

[An Introduction to Social Psychology](#)